Company Tracking Number: 08-AR-2-CM-31-1

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

## Filing at a Glance

Company: Tokio Marine & Nichido Fire Insurance Co., Ltd.

Product Name: Commercial Inland Marine SERFF Tr Num: WESA-125891616 State: Arkansas

TOI: 09.0 Inland Marine SERFF Status: Closed State Tr Num: #? \$100 Sub-TOI: 09.0000 Inland Marine Sub-TOI Co Tr Num: 08-AR-2-CM-31-1 State Status: Fees verified

Combinations

Filing Type: Rule Co Status: Reviewer(s): Betty Montesi,

Llyweyia Rawlins

Author: Westmont Associates Disposition Date: 11/12/2008

Date Submitted: 11/10/2008 Disposition Status: Exempt from

Review

Effective Date Requested (New): 05/01/2009 Effective Date (New): 05/01/2009

05/01/2009

State Filing Description:

#### **General Information**

Project Name: Commercial Inland Marine Rule Submission Status of Filing in Domicile: Not Filed

Project Number: 08-AR-2-CM-31-1 Domicile Status Comments: To be submitted in

New York at a later date. Reference Number: None

Reference Organization: None Reference Number: None Advisory Org. Circular: None

Filing Status Changed: 11/12/2008

State Status Changed: 11/12/2008 Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

This filing introduces the Company's Independent Rules Manual pages for commercial inland marine.

There are two basic purposes for the manual pages.

• The Company wishes to introduce new rules.

Company Tracking Number: 08-AR-2-CM-31-1

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

• The Company wishes to address certain "refer to company" items in its Commercial Inland Marine manual.

If you have any questions regarding the submission, please let us know.

## **Company and Contact**

#### **Filing Contact Information**

(This filing was made by a third party - westmontassociatesinc)

Sherri Penn, Senior Analyst sherri@westmontlaw.com 25 Chestnut Streeet (856) 216-0220 [Phone] Haddonfield, NJ 08033 (856) 216-0303[FAX]

**Filing Company Information** 

Tokio Marine & Nichido Fire Insurance Co., Ltd. CoCode: 12904 State of Domicile: New York

230 Park Avenue Group Code: 3098 Company Type:
New York, NY 10169 Group Name: State ID Number:

(212) 297-6600 ext. [Phone] FEIN Number: 13-6108722

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# **Filing Fees**

Fee Required? Yes Fee Amount: \$100.00

Retaliatory? No

Fee Explanation: \$100.00 filing fee

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Tokio Marine & Nichido Fire Insurance Co., Ltd. \$0.00 11/10/2008

CHECK NUMBER CHECK AMOUNT CHECK DATE 31428 \$100.00 11/07/2008

Company Tracking Number: 08-AR-2-CM-31-1

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

# **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Exempt from	Llyweyia Rawlins	11/12/2008	11/12/2008
Review			

Company Tracking Number: 08-AR-2-CM-31-1

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

## **Disposition**

Disposition Date: 11/12/2008 Effective Date (New): 05/01/2009 Effective Date (Renewal): 05/01/2009

Status: Exempt from Review

Comment: This line is exempt from filing rates/rules in compliance with ACA 23-67-206 which states that P&C insurance for commercial risks, excluding workers' compensation, employers' liability and professional liability insurance, including but not limited to, medical malpractice insurance, are exempted from the rate/rule filing and review requirements.

This filing is contingent on receiving the filing fees the company indicates in the filing that they have sent.

Rate data does NOT apply to filing.

08-AR-2-CM-31-1 Company Tracking Number:

Rate

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

**Item Type Item Name Item Status Public Access** Rules Memo Accepted for Yes **Supporting Document** Informational Purposes Letter of Authorization Accepted for Yes **Supporting Document** Informational Purposes Cover letter Accepted for Yes **Supporting Document** Informational Purposes **CIM Rules** 

Yes

Accepted for

Company Tracking Number: 08-AR-2-CM-31-1

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

# **Rate Information**

Rate data does NOT apply to filing.

Company Tracking Number: 08-AR-2-CM-31-1

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

#### Rate/Rule Schedule

**Review Status: Exhibit Name:** Rule # or Page Rate Action **Previous State Filing Attachments** #:

Number:

C\_W Rules.pdf Accepted for **CIM Rules** Pages 1 through New

Informational

Purposes

#### INDEPENDENT RULES MANUAL

#### **ADDITIONAL RULE(S)**

#### 1-13. RESERVED FOR FUTURE USE

#### 14. COMMISSION CONTRIBUTION

The following rule is added:

- **A. Description:** Agents or brokers may reduce or eliminate their commission.
- **B.** Eligibility: Any policy where commission contribution is requested.
- **C. Rating:** The reduction shall be done on a percentage-to-percentage basis by applying a factor to the rating that reflects the reduction in commission. If the agent or broker wishes to contribute a given percentage of their commission, the premium will also be reduced by the same given percentage.

#### **SECTION I - GENERAL RULES**

#### 2. COMPANY RATES/ISO LOSS COSTS

The following is added to Rule 2.C.:

#### C. Loss Cost Conversion

To convert ISO prospective loss costs to rates and/or premiums, multiply the loss costs by the loss cost multiplier.

#### 9. POLICY WRITING MINIMUM PREMIUM

The following are added to Rules **9.A.** and **9.B.**:

#### A. Prepaid Policies

The policy writing minimum premium for prepaid policies is \$300 regardless of term. Regardless of the number of states on the policy, choose the highest minimum premium for the applicable states as the minimum premium for the policy.

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Page 1 of 6

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#### INDEPENDENT RULES MANUAL

#### **B.** Annual Premium Payment Plan Policies or Continuous Policies

The policy writing minimum premium for Annual Premium Payment Plan or continuous policies is \$300 applies to each annual period. Regardless of the number of states on the policy, choose the highest minimum premium for the applicable states as the minimum premium for the policy.

#### 10. ADDITIONAL PREMIUM CHANGES

The following is added to Rule **10.B.**:

#### B. Waiver of Premium

Additional premiums at or below a specified amount may be waived. \$0 is the maximum amount to be waived.

#### 11. RETURN PREMIUM CHANGES

The following is added to Rule **11.B.**:

#### **B.** Waiver of Premium

Return premiums at or below a specified amount may be waived. \$0 is the maximum amount to be waived.

#### **SECTION II - ACCOUNTS RECEIVABLE**

#### **36. PREMIUM DETERMINATION**

The following is added to Rule 36.A.4.:

#### A. Modified Base Rate

#### 4. Minimum Modified Base Rate

0.05

#### INDEPENDENT RULES MANUAL

#### **38. MINIMUM PREMIUM**

The following is added to Rule 38.:

Annual

Reporting \$100.00

#### **SECTION III - CAMERA & MUSICAL INSTRUMENT DEALERS**

#### **53. MINIMUM PREMIUM**

The following is added to Rule 53.:

Annual

Nonreporting \$50.00 Reporting \$100.00

#### **SECTION VI - COMMERCIAL ARTICLES**

#### **79. MINIMUM PREMIUM**

The following is added to Rule **79.**:

Annual

Nonreporting \$50.00 Reporting \$100.00

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Page 3 of 6

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#### INDEPENDENT RULES MANUAL

#### **SECTION VI - FILM**

#### 93. MINIMUM PREMIUM

The following is added to Rule 93.:

\$100.00

#### **SECTION VII - FLOOR PLAN**

#### **108. MINIMUM PREMIUM**

The following is added to Rule 108.:

\$100.00

#### **SECTION VIII - JEWELERS BLOCK**

#### 124. PREMIUM DETERMINATION

The following is added to Rule **124.E.**:

#### E. Off Premises Coverage Loading

Limit Over \$25,000: 5.00 (per hundred)

The following is added to Rule 124.F.:

#### F. Goods In The Custody Of Others Loading

Limit Over \$50,000: 2.50 (per hundred)

#### INDEPENDENT RULES MANUAL

The following is added to Rule 124.L.:

#### L. Jewelers' Security Alliance Credit

\$25.00 Flat credit per policy

The following is added to Rule **124.M.**:

#### M. Flood And Earthquake

Multiply the modified loss cost by a factor of 1.05 for Flood And

Multiply the modified loss cost by a factor of 1.03 Earthquake.

The following is added to Rule 124.N.:

## N. Risk With Average Inventories over \$250,000

For the next \$250,000, the loading is 2.50

Next \$500,000 the loading is 2.00

Over \$1,000,000, the loading is 1.35

#### **125. MINIMUM PREMIUM**

The following is added to Rule **125.**:

\$300.00

#### **SECTION IX - MAIL**

#### 134. DEPOSIT PREMIUM

The following is added to Rule 134.:

\$100.00

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Fdi	tion

#### **INDEPENDENT RULES MANUAL**

#### 135. PREMIUM DETERMINATION

The following is added to Rule 135.C.;

C. Refer to company for rates for shipments to other places.

0.25

#### **136. MINIMUM PREMIUM**

The following is added to Rule 136.:

\$100.00

#### **SECTION X - PHYSICIANS AND SURGEONS**

#### 145. PREMIUM DETERMINATION

The following is added to Rule **145.A.1.c.**:

- A. Premium Development
  - 1. Basic Coverage Premium Development
    - c. Company Rate: 0.05.

#### **SECTION XIII - VALUABLE PAPERS**

#### 174. DEFINITION

The following is added to Rule **174.**:

.Minimum Loading 0.05

Company Tracking Number: 08-AR-2-CM-31-1

TOI: 09.0 Inland Marine Sub-TOI: 09.0000 Inland Marine Sub-TOI Combinations

Product Name: Commercial Inland Marine

Project Name/Number: Commercial Inland Marine Rule Submission/08-AR-2-CM-31-1

# **Supporting Document Schedules**

**Review Status:** 

Satisfied -Name: Rules Memo Accepted for Informational 11/12/2008

**Purposes** 

Comments:

Attached is the rules memo.

Attachment:

Explanatory Memo.pdf

**Review Status:** 

Satisfied -Name: Letter of Authorization Accepted for Informational 11/12/2008

Purposes

Comments:

Attached is the Letter of Authorization.

Attachment:

TMNF (8-1-08).pdf

**Review Status:** 

Satisfied -Name: Cover letter Accepted for Informational 11/12/2008

**Purposes** 

Comments:

**Attachment:** 

AR.pdf

Explanatory Memorandum - Rules

# INTRODUCTION OF INDEPENDENT RULES MANUAL FOR COMMERCIAL INLAND MARINE

## Applicable Line(s) of Business

This filing applies to the following ling line of business:

Commercial Inland Marine

## **About This Filing**

This filing introduces our Independent Rules Manual for commercial inland marine. There are two basic purposes for the manual.

- ♦ We wish to introduce new rules.
- We wish to address certain "refer to company" items in our Commercial Inland Marine manual.

## Related Filing(s)

None.

#### Introduction

We utilize the Commercial Inland Marine manual of the Insurance Services Office (ISO). This manual contains many rules, rating procedures and rating factors. However, there are situations that are unaddressed in the manual or Items that read "refer to company".

This filing will introduce rules to unaddressed situations and respond to "refer to company" items.

Explanatory Memorandum - Rules

## **Explanation Of Changes**

Listed below is an explanation of each rule that we are introducing. The section entitled "ADDITIONAL RULES" contains those rules that are unaddressed by our Commercial Inland Marine manual. The subsequent sections, which are numbered and titled by the type of coverage, contain the "refer to company" items. Background information is provided for each explanation.

#### ADDITION RULE 14 - COMMISSION CONTRIBUTION

- Background / Insurance agents or brokers may reduce or eliminate their commission. However, there is corresponding rule in the ISO Commercial Inland Marine manual.
- We are introducing a rating procedure to reduce the premium on a percentage-to-percentage basis. If the agent or broker wishes to contribute a given percentage of their commission, the premium will also be reduced by the same given percentage.

#### SECTION I - GENERAL RULE 2. COMPANY RATES/ISO LOSS COSTS

- **Background** / The method to convert ISO prospective loss costs to rates and/or premiums mentioned in Rule **2.C.** is a "refer to company" item.
- In response, we are introducing such a method of conversion.

#### **♦ SECTION I – GENERAL RULE 9. POLICY WRITING MINIMUM PREMIUM**

- The policywriting minimum premiums (prepaid and payment plans), which apply to monoline inland marine policies or the inland marine coverage part of package policies, mentioned in Rules 9.A. and 9.B. are "refer to company" items.
- In response, we are reaffirming our policywriting minimum premiums.

#### ◆ .SECTION I - GENERAL RULES 10. ADDITIONAL PREMIUM CHANGES

- Background / The additional premium amount, which can be waived, mentioned in Rule 10.B. are "refer to company" items.
- In response, we are introducing an additional premium wavier of \$0 as well as a return premium waiver of \$0.

Explanatory Memorandum - Rules

#### SECTION I – GENERAL RULES 11. RETURN PREMIUM CHANGES

- **Background** / The return premium amount, which can be waived, mentioned in Rule **11.B.** are "refer to company" items.
- In response, we are introducing a return premium wavier of \$0 as well as a return premium waiver of \$0.

# ◆ SECTION II - ACCOUNTS RECEIVABLE / Rule 36. PREMIUM DETERMINATION

- **Background** / The minimum modified Base rate mentioned in Rule **36.A.4.** is a "refer to company" item.
- In response, we wish to introduce a modified base rate of 0.05.
- **Background** / The minimum premium which applies to this coverage, mentioned in Rule **38.** is a "refer to company" item.
- In response, we are introducing a minimum annual reporting premium of \$100.00

#### ♦ SECTION III - CAMERA & MUSICAL INSTRUMENT DEALERS

- Background / The minimum premiums (reporting and non-reporting) mentioned in Rule 53., which apply to this coverage, are "refer to company" items.
- In response, we are introducing an annual reporting premium of \$100.00 and Nonreporting premium of \$50.00.

#### ♦ SECTION VI - COMMERCIAL ARTICLES

- **Background** / The minimum premiums (reporting and nonreporting), which apply to this coverage, mentioned in Rule **79.** are "refer to company" items.
- In response, we are introducing an annual reporting premium of \$100.00 and Nonreporting premium of \$50.00.

#### Explanatory Memorandum - Rules

#### SECTION VI - FILM

- **Background** / The minimum premium which applies to this coverage, mentioned into Rule **93.** is a "refer to company" item.
- In response, we are introducing a minimum premium of \$100.00

#### SECTION VII - FLOOR PLAN

- Background / The minimum premium, which applies to this coverage, mentioned in Rule 108. is a "refer to company" item.
- In response, we are introducing a minimum premium of \$100.00

#### ♦ SECTION VIII - JEWELERS BLOCK

- Background / The Off Premises Coverage loading for limits over \$25,000 mentioned in Rule 124.E.: is a "refer to company" item.
- In response, we are introducing loading premium of \$5.00 per hundred.
- **Background** / the Goods n The Custody Of Others Loading for limits over \$50,000 mentioned in Rule **124.F.** is a "refer to company" item.
- In response, we are introducing a loading premium of \$2.50 per hundred.
- Background / The Jewelers' Security Alliance Credit mentioned in Rule
   124.L. is a "refer to company" item.
- In response, we are introducing a \$25.00 flat credit per policy.
- Background /. The premium determination for Flood and Earthquake mentioned in Rule 124.M. is a "refer to company" item.
- In response, we are introducing a 1.05 Flood factor and 1.03 Earthquake factor to be applied to the modified loss cost.
- Background / The Risk With Average Inventories over \$250,000 loading mentioned in Rule 124.N. is a "refer to company" item.
- In response, we are introducing the following loading:

Next \$250,000 load is 2.50

Next \$500,000 load is 2.00

Over \$1,000,000 load is 1.35

- **Background** / The minimum premium, which applies to this coverage, mentioned in Rule **125.** is a "refer to company" item.
- In response, we are introducing a minimum premium of \$300.00.

Explanatory Memorandum – Rules

#### ♦ SECTION IX – MAIL

- Background / The deposit premium mentioned in Rule 134. is a "refer to company" item.
- In response, we are introducing a deposit premium of \$100.00.
- Background / The rates for shipments to other places mentioned in Rule 135.C. is a "refer to company" item.
- In response, we are introducing a rate of 0.25.
- Background / The minimum premium which applies to this coverage, mentioned in Rule 136. is a "refer to company" item.
- In response, we are introducing a minimum premium of \$100.00

#### ♦ SECTION X - PHYSICIANS AND SURGEONS

- Background / The Basic Coverage Premium Rate mentioned in Rule 145.A.1.c. is a "refer to company" item.
- In response, we are introducing a rate of 0.05.

#### ♦ SECTION XIII - VALUABLE PAPERS

- **Background** / The minimum loading mentioned in Rule **174.** is a "refer to company" item.
- In response, we are introducing a minimum loading of 0.05.

#### Attachment(s)

◆ A final version of the Independent Rules Manual is attached. The edition date is 05 / 09.



Tokio Marine Management, Inc. U.S. Manager and/or Manager for Tokio Marine & Nichido Fire Insurance Co., Ltd. (U.S. Branch) Trans Pacific Insurance Company TM Casualty Insurance Company TNUS Insurance Company

230 Park Avenue New York, New York 10169 Phone: (212) 297-6600 Main Fax: (212) 297-6062 Claims Fax: (212) 297-6064

MILLEA GROUP

August 1, 2008

Re: Tokio Marine & Nichido Fire Insurance Co., Ltd. (U.S. Branch)

NAIC # 3098-12904 FEIN # 13-6108722 Letter of Authorization

Filing of Forms, Rates, and Rules

In accordance with applicable statutes and regulations of your state, Nancy Stepanski, Wesley Pohler, Jennifer Waldron, and Westmont Associates, Inc. are hereby authorized to file rates, rules, and forms on behalf of the Company.

Sincerely,

Pamela J. Olson

Vice President - Corporate Underwriting



November 10, 2008

Department of Insurance Property and Casualty Division Rate/Rule Review Section

RE Tokio Marine & Nichido Fire Insurance Co., LTD (U.S. Branch) – NAIC #3098-12904/FEIN

#13-6108722

Commercial Inland Marine Independent Rules Submission – New Rules Company Filing Number: 08-AR-2-CM-31-1

Effective Date: May 1, 2009

To Whom It May Concern:

The Company is filing for your approval its Commercial Inland Marine independent new rules submission. A letter permitting Westmont Associates, Inc. to submit this filing on the Company's behalf is enclosed. The materials enclosed in this filing are new and do not replace any currently filed or approved rules.

This filing introduces the Company's independent Commercial Inland Marine rules. The Company wishes to introduce new rules, and wishes to address certain "refer to company" items in its Commercial Inland Marine Manual. Please refer to the attached rule pages and explanatory memorandum for further details.

We hereby respectfully request an effective date of **May 1, 2009** for this filing. If at all possible, please include this date as the effective date in any approval/disposition report.

Your early approval of this submission is respectfully requested. Thank you for your attention to this matter.

Respectfully Submitted,

# Sherri Penn

Sherri Penn Supervisor sherri@westmontlaw.com

Enc.

Cc: P. Olson

C. Laackman